2007

SAMPLE SALES PRICES FOR THE SAN FRANCISCO INCLUSIONARY HOUSING PROGRAM

derived from the

Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco

The sample pricing below applies only to developments that received their first site or building permit before September 9, 2006.

Current Median Income (4 pers HH):	\$86,500					
30 Year fixed interest rate	6.69	%				
ASSUMED HOUSEHOLD SIZE		One	Two	Three	Four	Five
Monthly Condo Association Fee	>	\$380	\$420	\$460	\$500	\$540
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ASSUMED HOUSEHOLD SIZE		One	Two	Three	Four	Five
MEDIAN INCOME @	80%	\$48,450	\$55,350	\$62,300	\$69,200	\$74,700
AVAIL FOR HOUSING @	33%	\$15,989	\$18,266	\$20,559	\$22,836	\$24,651
ANNUAL CONDO FEE		\$4,560	\$5,040	\$5,520	\$6,000	\$6,480
TAXES @	1.135%	\$1,613	\$1,867	\$2,122	\$2,376	\$2,565
AVAILABLE FOR P+I		\$9,816	\$11,359	\$12,917	\$14,460	\$15,606
SUPPORTABLE MORT		\$126,892	\$146,844	\$166,980	\$186,932	\$201,755
DOWN PAYMENT	10%	\$14,099	\$16,316	\$18,553	\$20,770	\$22,417
AFFORDABLE PRICE		\$140,991	\$163,160	\$185,533	\$207,702	\$224,172
BEDROOM SIZE		STUDIO	ONE	TWO	THREE	FOUR
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ASSUMED HOUSEHOLD SIZE		One	Two	Three	Four	Five
MEDIAN INCOME @	100%	\$60,550	\$69,200	\$77,850	\$86,500	\$93,400
AVAIL FOR HOUSING @	33%	\$19,982	\$22,836	\$25,691	\$28,545	\$30,822
ANNUAL CONDO FEE		\$4,560	\$5,040	\$5,520	\$6,000	\$6,480
TAXES @	1.135%	\$2,176	\$2,512	\$2,847	\$3,182	\$3,435
AVAILABLE FOR P+I		\$13,245	\$15,284	\$17,324	\$19,363	\$20,907
SUPPORTABLE MORT		\$171,227	\$197,591	\$223,955	\$250,320	\$270,272
DOWN PAYMENT	10%	\$19,025	\$21,955	\$24,884	\$27,813	\$30,030
AFFORDABLE PRICE		\$190,252	\$219,545	\$248,839	\$278,133	\$300,302
BEDROOM SIZE		STUDIO	ONE	TWO	THREE	FOUR
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ASSUMED HOUSEHOLD SIZE		One	Two	Three	Four	Five
MEDIAN INCOME @	120%	\$72,650	\$83,050	\$93,400	\$103,800	\$112,100
AVAIL FOR HOUSING @	33%	\$23,975	\$27,407	\$30,822	\$34,254	\$36,993
ANNUAL CONDO FEE		\$4,560	\$5,040	\$5,520	\$6,000	\$6,480
TAXES @	1.135%	\$2,740	\$3,157	\$3,571	\$3,988	\$4,306
AVAILABLE FOR P+I		\$16,674	\$19,210	\$21,731	\$24,266	\$26,207
SUPPORTABLE MORT		\$215,561	\$248,338	\$280,931	\$313,707	\$338,789
DOWN PAYMENT	10%	\$23,951	\$27,593	\$31,215	\$34,856	\$37,643
AFFORDABLE PRICE		\$239,513	\$275,931	\$312,145	\$348,564	\$376,432
BEDROOM SIZE	<u> </u>	STUDIO	ONE	TWO	THREE	FOUR

Notes:

- 1. Median Income on this chart is from HUD for San Francisco HMFA, unadjusted for housing costs.
- 2. Interest rate is based on FreddieMac 10 yr rolling average of annual average rates for 30 yr Fixed Rate

See URL: http://www.freddiemac.com/dlink/html/PMMS/display/PMMSOutputYr.jsp

and more specifically: http://www.freddiemac.com/pmms/docs/30yr_pmmsmnth.xls

3. FY2006-07 Annual Tax Rate is 1.135%, see URL: http://www.sfgov.org/site/treasurer_page.asp?id=8099#4

Effective Date: 6/15/2007