

City and County of San Francisco

Sourcing Event ID 0000006540

360 Feedback & Coaching Services RFQ

Responses to Submitted Questions

We have tried to answer all submitted questions as clearly as possible. If anything remains unclear, you may base your responses on your own suitable assumptions – make sure you are clear about the assumptions being made so reviewers understand the context.

Question 1

Does the project represent a continuation of a past or current effort or is this a new initiative? If you have used a similar process in the past, what parts do you wish to retain, and which parts do you wish to improve or discard?

Answer 1

You can treat as a new initiative. It has been at least 4 years since we did something similar.

Question 2

Do you have an incumbent who provides similar services to those described in the RFP? If yes, what advantage, if any, would such a vendor have in competing for the current project? What was most and least useful about the experiences?

Answer 2

There is no incumbent.

Question 3

Do you have a preference for local individuals and entities to perform this work?

Answer 3

The City and County of San Francisco generally prefers to contract with local entities to support the local economy, but this particular RFP does not have a formal local business requirement.

Question 4

What are the titles of the 24 managers who would be served by the project?

Answer 4

We are unable to provide at this time.

Question 5

What is your preferred modality for meetings (in-person, virtual)? Will all meetings be conducted using the same modality?

Answer 5

We have no preference. We expect many employees might prefer virtual as a covid safety precaution.

Question 6

If there is a face-to-face facilitator, can there also be a virtual facilitator?

Answer 6

This level of detail is at the discretion of the proposer.

Question 7

Why are you choosing to outsource this project rather than staffing it internally?

Answer 7

We do not have the capacity or expertise to conduct this work internally.

Question 8

Will we be able to learn who the other bidders are?

Answer 8

Per San Francisco's public records rules, documentation regarding other bidders is only available after a contract has been fully executed.

Question 9

Do you have a deadline for when you would like services completed?

Answer 9

No set deadline. As stated in the RFP, "The work should start and complete as soon as possible."